HOME HEALTH FUNDAMENTALS

KNOWLEDGE • EXPERTISE • COMMON SENSE

Home Health Fundamentals' 2026 Winter Workshop

December 10th & 11th, 2026

Day One	December 10, 2026 | 10:30am – 3:15pm EST	Speakers	CEU Credit
10:30am – 10:45am	**Home Health Fundamentals - Welcome**	**Zuzana Ton**, MHSA **VP of Operations**	
10:45am – 12:00pm	**Understanding Home Health Value-Based Purchasing: Strategies for Navigating Change and Achieving Success** *The Expanded Home Health Value-Based Purchasing (HHVBP) Model continues to reshape how home health agencies approach quality, outcomes, patient experience, and financial performance. As measures and performance expectations evolve, agencies must understand not only what is changing, but how those changes may impact their overall performance and Medicare reimbursement.*	**Annette Lee**, RN, MS, HCS-D, COS-C	**NCNA CHs: 1.25** **CCB CHs: 1.50**
12:00pm – 1:15pm	**AI & the Future of Care at Home** *As artificial intelligence becomes embedded in clinical workflows, healthcare leaders face a new challenge: ensuring AI-supported care is trustworthy, explainable, and defensible. This session explores how organizations can move beyond black-box AI toward transparent, accountable clinical support tools.*	**Ernesto Lopez** BSN, MBA, RN, FACHE **Cordt T. Kassner** PHD	**NCNA CHs: 1.25** **CCB CHs: 1.50**
1:15pm – 2:00pm	**Lunch**		
2:00pm – 3:15pm	**Common Billing Errors and Strategies for Effectively Utilizing Medicare Administrative Contractor (MAC) Resources** *This educational session will provide an in-depth review of common Medicare billing errors that can lead to claim denials, payment delays, and increased regulatory scrutiny for Home Health.* The session will also explore how providers can effectively navigate and maximize the valuable resources available through their Medicare Administrative Contractor (MAC).	**Ariel Taylor** Provider Outreach and Education CGS Administrators, LLC	**NCNA CHs: 1.25** **CCB CHs: 1.50**

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Day Two	December 11, 2026 | 10:30am – 3:45pm EST	Speakers	CEU Credit
10:30am – 11:30am	**Trends in Home Health Surveys** *Home Health surveys continue to evolve, with increased attention on quality of care, regulatory compliance, patient rights, interdisciplinary care, documentation, and the hospice's ability to demonstrate that its policies and procedures are consistently implemented in everyday practice.*	**Maribeth Freland,** RN, CHFS	**NCNA CHs: 1.00** **CCB CHs: 1.20**
11:30am – 12:30pm	**Selecting the Right EMR or Maximizing the Potential of Your Current System: A Clinical Perspective** *Whether your agency is considering a new Electronic Medical Record (EMR) system or looking to maximize the capabilities of its existing platform, this session will provide valuable insights into making informed decisions that support clinical excellence and operational efficiency.*	**Denise Shaffer**, RN	**NCNA CHs: 1.00** **CCB CHs: 1.20**
12:30pm – 1:00pm	**Lunch**		
1:00pm – 2:00pm	**Deep Dive into the Home Health Plan of Care** *The Home Health Plan of Care is the foundation for delivering coordinated, patient-centered care and demonstrating compliance with Medicare requirements. But is your Plan of Care truly individualized, comprehensive, and reflective of the patient's current clinical needs?*	**Annette Lee**, RN, MS, HCS-D, COS-C	**NCNA CHs: 1.00** **CCB CHs: 1.20**
2:00pm – 3:30pm	**Evolution of Home Health Audits and Key Points from 2027 Final Rule** *This session will explore the evolution of Home Health audits and the changing Medicare oversight landscape, providing agencies with a clearer understanding of how government contractors and oversight entities are reviewing Home Health services today. Particular attention will be given to the documentation necessary to demonstrate medical necessity, support that patients meet Medicare's homebound criteria, and validate that the skilled services provided are reasonable, necessary, and appropriately documented.*	**Annette Lee**, RN, MS, HCS-D, COS-C	**NCNA CHs: 1.50** **CCB CHs: 1.80**
3:30pm – 3:45pm	**2026 Overview and Questions**	**Annette Lee**, RN, MS, HCS-D, COS-C **Zuzana Ton**, MHSA	**NCNA CHs: .25** **CCB CHs: .30**